

Insurance Account Executive (Sales Producer)

LBW Insurance & Financial Services, Inc. is looking for an experienced Producer for our quickly growing company.

LBW is the largest independent full-service Insurance Agency in the Santa Clarita Valley area. We are a boutique agency that provides a very high quality, high touch level of service to our Clients and we are looking for the right person to join our terrific team.

Requirements:

Proven track record of success in an Insurance Sales role. Ability to Prospect and close business.

Ability to identify, connect to, and converse effectively with High Net Worth Individuals.

Knowledge of Independent Property and Casualty Carriers

Ability to assess the risks of each prospect and Client to determine the correct coverages.

Excellent communication and interpersonal skills.

Current California Property Casualty Insurance License.

Must be able to work in a strong teamwork environment.

We offer a great working environment, competitive salaries, 100% Paid Medical & Dental Benefits for the Employee, a matched 401K plan, and other excellent Benefits.

If you have the skills, drive, and desire to succeed, please contact us by email directly to:

Sandrap@lbwinsurance.com.