

Insurance Agent with Uncapped Commissions

- Full-time
- Hybrid – candidates must be able to drive to our Valencia office at least once a week

LBW Insurance and Financial Services is looking for a licensed, experienced Agent for our quickly growing company. We are accepting candidates with backgrounds in Commercial Property & Casualty OR Employee Benefits sales. Candidates do not need to be licensed or experienced in both, but that's certainly a plus.

Join a fantastic team! In 2022 LBW was recognized as one of Los Angeles Business Journal's "100 Best Places To Work." We are an independent, family owned, mid-size agency, licensed in all fifty states with a reputation for very high-quality, high-touch levels of service.

Enjoy unlimited earning potential!

With the appropriate licenses, agents at LBW can earn uncapped sales commissions on:

- Property & Casualty – Commercial and Personal Lines
- Group Benefits – Medical, Dental, Vision, etc.
- Life, Disability, and LTC – Both group and individual

REQUIREMENTS

Licenses/Certifications:

- CA Department of Insurance P & C License OR Life & Health License (Required)
- CA Drivers License (Required)
- Proven record of success in an Insurance Sales role. Ability and hunger to prospect and close business
- Ability to identify, connect to, and converse effectively with Business Owners and High Net Worth Individuals
- Knowledge of insurance carriers and their respective coverages.
- Ability to assess the unique risks of each prospect/client to determine the correct coverages needed.

COMPENSATION AND BENEFITS

\$55,000 - \$75,000 Base Salary Range + Unlimited commission potential

We offer a great working environment, competitive compensation, 100% Paid Medical & Dental Benefits for the Employee, a matched 401K plan, and other excellent Benefits.

- 401(k) with match
- Dental insurance
- Health insurance
- Life insurance
- LTC and LTD insurance
- Vision insurance Available
- Health and Child Care Flexible Spending Accounts Available
- Paid time off
- Cell phone allowance
- Client entertainment allowance

- License renewal fees paid by LBW
- LBW pays for continuing education and certifications (with paid time off to attend courses)

To apply:

Send resume to Sandra Phillips at SandraP@LBWinsurance.com